



TO: All Domestic Suppliers and Industry Representatives
FROM: Manitoba Liquor and Lotteries Supply Chain Administration Department
DATE: April 28, 2020
RE: **Privately Distributed Beer Price Change Submission Simplification: April 28, 2020**

Please be advised that the Privately Distributed Beer Price Change Submission Process will be changing effective April 28, 2020.

In order to simplify the process, improve efficiencies and reduce common submission errors the Privately Distributed Beer Price Change Submission Form has been created. Instructions for use are located within the form.

Please note all submissions must be submitted to the price change submission mailbox pricechange@mbl.ca. Submissions to other email addresses will not be actioned. Price change requests must be completed on the attached Privately Distributed Beer Price Change Submission Form; please refrain from using any old versions as they will not be accepted.

In order to increase accuracy, please ensure your submission is completed in a single Excel worksheet (on a single tab).

Please find on the following page the Price Change Schedule for fiscal 2020/2021.

If you have any questions, please contact ProductManagementCoordination@mbl.ca.

Regards,

Laurie Kennedy,

Manager, Supply Chain Administration

PRICE CHANGE DEADLINES - FISCAL 2020/2021

(Deadlines will be strictly enforced)

PRICE CHANGE SUBMISSION DEADLINE	PRICE CHANGE EFFECTIVE DATE*	NEW CASE COST EFFECTIVE DATE
-	No Price Change for March 2020	-
February 21, 2020	April 16, 2020	April 9, 2020
-	No Price Change for May 2020	-
-	No Price Change for June 2020	-
May 15, 2020	July 1, 2020	June 24, 2020
-	No Price Change for August 2020	-
July 17, 2020	September 1, 2020	August 25, 2020
-	No Price Change for October 2020	-
September 18, 2020	November 1, 2020	October 25, 2020
-	No Price Change for December 2020	-
November 20, 2020	January 1, 2021	December 25, 2020
-	No Price Change for February 2021	-
January 15, 2021	March 1, 2021	February 22, 2021

NOTES

All supplier wholesale price quote *reductions* must remain in effect for a minimum of 60 days. All retail price reductions will be subject to a chargeback on all inventory in the distribution centre and Liquor Marts. This chargeback will be calculated using the difference between the old retail price from the new lower retail price's invoice costs.

*Price change effective dates are subject to change. Changes to the schedule will be communicated to all customers.