

To: All Domestic Suppliers, Industry Representatives and Specialty Wine Stores
From: Manitoba Liquor and Lotteries Purchasing Administration Department
Date: September 6, 2022
RE: **Changes to Freight and Exchange Rates effective: November 1, 2022**

Please be advised that there will be no changes to freight and exchange rates for the November 1, 2022, price change.

As outlined on page 8 of the [Pricing Reference Guide for Freight & Exchange Rate Changes](#) located on the [MBLL Partners Website](#), **if your product is not affected by a change to freight or exchange rates it will not change price or case cost in any aspect.**

3) If your product will not be affected by freight or exchange rate changes and you do not want your products retail price to change: Do not apply for price change.

4) If your product will not be affected by freight or exchange rate changes and you want your products retail price to change: Apply for price change.

Trial Pricing Calculator name has been updated to avoid any potential confusion. Freight and Exchange Rates remain the same as previous calculator.

All submissions must be submitted to the price change mailbox: pricechange@mbll.ca Submissions to other email addresses will not be actioned. Price change requests must be completed on the MBLL Price Change Request Form, and submitted by 11:59 pm Friday, September 16th, 2022. To increase accuracy, please ensure your submission is completed in a single Form.

Reminder effective April 9, 2018, the retail price overrides were removed from all Fringe (C) items. You are now required to submit pricing information along with General (A) and Specialty (B) items. Listed Fringe (C) items are no longer eligible for case cost adjustments on open purchase orders outside of the established price change schedule and process.

If you have any questions, please contact ProductManagementCoordination@mbll.ca

Regards,

Mark Ogg,

Manager, Product Administration and Pricing Development